KING'S BUSINESS SCHOOL

THE CAPCO INSTITUTE JOURNAL OF FINANCIAL TRANSFORMATION

ENVIRONMENTAL

Towards net zero for APAC emerging markets: A problem-solving approach for financial institutions EDWIN HUL SHELLEY ZHOU

ESG

#56 NOVEMBER 2022

a wipro company

THE CAPCO INSTITUTE

JOURNAL OF FINANCIAL TRANSFORMATION

RECIPIENT OF THE APEX AWARD FOR PUBLICATION EXCELLENCE

Editor

Shahin Shojai, Global Head, Capco Institute

Special Advisory Editor

Igor Filatotchev, Professor of Corporate Governance and Strategy, King's College London

Advisory Board

Michael Ethelston, Partner, Capco Anne-Marie Rowland, Partner, Capco Bodo Schaefer, Partner, Capco

Editorial Board

Franklin Allen, Professor of Finance and Economics and Executive Director of the Brevan Howard Centre, Imperial College London and Professor Emeritus of Finance and Economics, the Wharton School, University of Pennsylvania Philippe d'Arvisenet, Advisor and former Group Chief Economist, BNP Paribas Rudi Bogni, former Chief Executive Officer, UBS Private Banking Bruno Bonati, Former Chairman of the Non-Executive Board, Zuger Kantonalbank, and President, Landis & Gyr Foundation Dan Breznitz, Munk Chair of Innovation Studies, University of Toronto Urs Birchler, Professor Emeritus of Banking, University of Zurich Géry Daeninck, former CEO, Robeco Jean Dermine, Professor of Banking and Finance, INSEAD Douglas W. Diamond, Merton H. Miller Distinguished Service Professor of Finance, University of Chicago Elrov Dimson. Emeritus Professor of Finance. London Business School Nicholas Economides, Professor of Economics, New York University Michael Enthoven, Chairman, NL Financial Investments José Luis Escrivá, President, The Independent Authority for Fiscal Responsibility (AIReF), Spain George Feiger, Pro-Vice-Chancellor and Executive Dean, Aston Business School Gregorio de Felice, Head of Research and Chief Economist, Intesa Sanpaolo Allen Ferrell, Greenfield Professor of Securities Law, Harvard Law School Peter Gomber, Full Professor, Chair of e-Finance, Goethe University Frankfurt Wilfried Hauck, Managing Director, Statera Financial Management GmbH Pierre Hillion, The de Picciotto Professor of Alternative Investments, INSEAD Andrei A. Kirilenko, Reader in Finance, Cambridge Judge Business School, University of Cambridge Mitchel Lenson, Former Group Chief Information Officer, Deutsche Bank David T. Llewellyn, Professor Emeritus of Money and Banking, Loughborough University Donald A. Marchand, Professor Emeritus of Strategy and Information Management, IMD Colin Mayer, Peter Moores Professor of Management Studies, Oxford University Pierpaolo Montana, Group Chief Risk Officer, Mediobanca John Taysom, Visiting Professor of Computer Science, UCL D. Sykes Wilford, W. Frank Hipp Distinguished Chair in Business, The Citadel

CONTENTS

ENVIRONMENTAL

- 09 The impact of impact funds: A global analysis of funds with impact-claim Lisa Scheitza, Research Associate, School of Business, Economics and Social Sciences, University of Hamburg Timo Busch, Professor, Chair for Management and Sustainability, School of Business, Economics and Social Sciences, University of Hamburg, and Center for Sustainable Finance and Private Wealth, University of Zurich Johannes Metzler, Graduate, School of Business, Economics and Social Sciences, University of Hamburg
- 15 Why Switzerland is one of the leading hubs for sustainable finance and how to support this further August Benz, Deputy CEO and Head Private Banking and Asset Management, Swiss Bankers Association (SBA) Alannah Beer, Sustainable Finance Associate, Swiss Bankers Association (SBA)
- 19 Towards net zero for APAC emerging markets: A problem-solving approach for financial institutions Edwin Hui, Executive Director, Capco Shelley Zhou, Managing Principal, Capco
- 28 Understanding the key challenges and opportunities in creating climate transition pathways Rakhi Kumar, Senior Vice President of Sustainability Solutions and Business Integration, Office of Sustainability, and co-chair of the Climate Transition Center, Liberty Mutual Insurance Kelly Hereid, Director of Catastrophe Research, Liberty Mutual Insurance Victoria Yanco, Sustainability Consultant, Liberty Mutual Insurance
- 37 Seeing ESG through a U.S. Lens Marina Severinovsky, Head of Sustainability – North America, Schroders
- 41 Structuring sustainable finance products Veronique J. A. Lafon-Vinais, Associate Professor of Business Education, Department of Finance, Hong Kong University of Science and Technology

SOCIAL

- 51 Bringing the "S" back to ESG: The roles of organizational context and institutions Igor Filatotchev, Professor of Corporate Governance and Strategy, King's College London Chizu Nakajima, Professor of Law, Institute of Advanced Legal Studies, University of London and ESG Integration Research and Education Center, University of Osaka Günter K. Stahl, Professor of International Management, and Director, Centre for Sustainability Transformation and Responsibility (STaR), Vienna University of Economics and Business (WU Vienna)
- 61 How could social audits be improved? A problem with the "S" in ESG reporting Minette Bellingan, Representative Director, CPLB Catherine Tilley, Lecturer in Business Ethics & Sustainability, King's Business School
- 69 The rise of ESG and the impact on the trade lifecycle Marcus Fleig, Senior Consultant, Capco Vincent Schrom, Associate, Capco

79 ESG: Right thesis, wrong data Jason Saul, Executive Director, Center for Impact Sciences, Harris School of Public Policy, University of Chicago, and co-founder, Impact Genome Project

Phyllis Kurlander Costanza, Former Head of Social Impact, UBS, and CEO, UBS Optimus Foundation

- 85 ESG the good, the bad, the ugly Sarah Bidinger, Senior Consultant, Capco Ludovic Zaccaron, Consultant, Capco
- 93 Finding the Return on Sustainability Investments

Tensie Whelan, Clinical Professor for Business and Society and founder and Director, Center for Sustainable Business, Stern School of Business, New York University
Elyse Douglas, Senior Scholar, Center for Sustainable Business, Stern School of Business, New York University
Chisara Ehiemere, Senior Research Lead, Return on Sustainability Investment (ROSI™), Center for Sustainable Business, Stern School of Business, New York University

102 SEC human capital disclosures and DEI in financial services Caitlin Stevens, Senior Consultant, Capco Lindsay Moreau, Social Impact Advisor

110 Wealthy individuals: Not to be overlooked when thinking ESG investment strategy

Ylva Baeckström, Senior Lecturer in Banking & Finance, King's Business School Jeanette Carlsson Hauff, Senior Lecturer, School of Business, Administration and Law, University of Gothenburg Viktor Elliot, Senior Lecturer, School of Business, Administration and Law, University of Gothenburg

GOVERNANCE

| 119 | Enabling systematic engagement through index investing David Harris, Global Head of Sustainable Finance Strategy, London Stock Exchange Group Arne Staal, Group Head of Indexes and Benchmarks, London Stock Exchange Group, and CEO, FTSE Russell Sandrine Soubeyran, Director in Global Investment Research, FTSE Russell, London Stock Exchange Group |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 127 | Implications of Sustainable Finance Disclosure Regulation (SFDR) in European private markets stakeholder conversations Vincent Triesschijn, Global Head ESG and Sustainable Investing, ABN AMRO Bank N.V., Eric Zuidmeer, Senior Advisor Private Equity, ABN AMRO Bank N.V. |
| 133 | Climate conduct and financial services: Tomorrow's mis-selling scandal? Lauren Farrell, Associate, Capco |
| 141 | Decentralizing sustainability – why and how to do it Catharina Belfrage-Sahlstrand, Group Head of Sustainability and Climate Action, Handelsbanken Richard Winder, U.K. Head of Sustainability, Handelsbanken |
| 147 | Redesigning data assimilation and sourcing strategies George Georgiou, Managing Principal, Capco |
| 157 | The sustainability-linked loan – concept, development, outlook Roland A. J. Mees, Professor of Practice of Business Ethics, University of Groningen and Director of Sustainable Finance, ING Wholesale Banking |
| 168 | Insights into successful ESG implementation in organizations Armando Castro, Associate Professor, The Bartlett School of Sustainable Construction, University College London (UCL) Maria Gradillas, Senior Researcher, Department of Management, Technology and Economics, ETH Zürich |

- 177 Engagement as a pathway to a healthier ESG outlook for financial institutions Krishna Uttamchandani, Associate, Capco
- 182 How is ESG reshaping the alternative investment business? Florence Anglès, Managing Principal, Capco



DEAR READER,

Welcome to edition 56 of the Capco Institute Journal of Financial Transformation, produced in partnership with King's Business School and dedicated to the theme of ESG – environmental, social and governance.

We all recognize that transformation towards a green economic system via sustainable finance is needed, welcome and inevitable. Our clients have a crucial role to play here. Acknowledging the scope and complexity of the evolving ESG landscape, we are perfectly positioned to prepare them for the ESG era.

With climate change accelerating and generating physical events on an unprecedented scale, governments and societies are considering measures to mitigate carbon emissions via net zero initiatives. The focus is firmly on greater sustainability and more equitable policies in response to shifting public attitudes. ESG considerations are reshaping investment risks on the one hand, and opening the way for green financing and sustainable technologies and innovations on the other.

This edition of the Journal examines all three pillars – environmental, social, and governance, highlighting efforts by regulators and practitioners to create a unified approach.

Moving forward, compliance with emerging ESG standards will be a critical differentiator for long-term business success. Data will also play a critical role in delivering the transparency and insights required to validate the ESG credentials of businesses, and investment strategies. Advances in areas such as machine learning, artificial intelligence and cloud technologies will be key to establishing a future model of sustainable finance.

This edition draws upon the knowledge and experience of world-class experts from both industry and academia, covering a host of ESG topics and innovations including the value of tracking Return on Sustainability Investment (ROSI) and the importance of moving away from purely external risks to addressing issues that can have positive commercial and societal impacts.

I hope that that the research and analysis within this edition will prove valuable for you as you shape your own ESG strategies, policies, and innovation.

Thank you to all our contributors and thank you for reading.

Lance Levy, Capco CEO

TOWARDS NET ZERO FOR APAC EMERGING MARKETS: A PROBLEM-SOLVING APPROACH FOR FINANCIAL INSTITUTIONS

EDWIN HUI | Executive Director and APAC Data Lead, Capco SHELLEY ZHOU | Managing Principal and APAC ESG Lead, Capco

ABSTRACT

Global greenhouse gas (GHG) emissions and worries about climate risk are continuing to drive environmental, social and governance concerns to the top of the global business agenda, with emerging markets (EM) and developing economies increasingly under the spotlight. These economies represent two-thirds of global CO_2 emissions, with China alone accounting for one-third, and will generate the bulk of the growth in future emissions.¹ Their actions on climate change will determine if the global 2050 net zero target can be met. In turn, APAC financial institutions, as pipelines of capital in the region, have become a critical factor in the success of climate change action and related ESG initiatives. This paper explores some key questions faced by financial institutions (FI) with an APAC EM focus: how ready is APAC EM for the transition, in the light of the most recent climate commitments brought about by COP26; how can financial institutions establish a net zero strategy for decarbonizing portfolios that is science-led, robust and verifiable by investors and regulators; and what are the implications for establishing robust ESG data strategies and the technologies that support them?

1. RECENT CLIMATE COMMITMENTS: WHAT DO THEY MEAN FOR THE FINANCIAL SECTOR

Last autumn's COP26 left the world with a long "to-do" list that has many implications for the APAC region and for how investors and lenders make their financing decisions. Here is a snapshot of the key events and how they impact APAC EM:

 500 FIs announced a new U.S.\$130 trillion climate finance commitment through the Glasgow Financial Alliance for Net Zero (GFANZ) to make up for the missed COP15 target.² While the capital amount is very large and might seem to be sufficient, what the commitments will mean in practice and whether there are enough suitable projects coming to market at the requisite speed remains questionable.

 Extended commitments to cut methane – not just CO₂ – were made by 110 countries representing 50 percent of global methane emissions. The Global Methane Pledge aims to reduce methane emissions by at least 30 percent from 2020 levels by 2030.³ Agriculture, energy, and waste are the largest anthropogenic source of methane.⁴ Yet China, India, and Russia, who collectively account for one-third of global methane emissions, were absent from the agreement.

¹ https://bit.ly/3BwkKHF; https://bit.ly/3qJLmzM

² Transferring U.S.\$100 billion climate finance a year by 2020 from developed to developing countries.

³ https://bit.ly/3RWt9KS

⁴ https://bit.ly/3eNEiiZ

- Energy transition is speeding up, although there has been debate over coal "phase-out" versus "phasedown": more than 40 countries have committed to phase out coal by 2040, including major coal-using APAC countries such as South Korea, Indonesia and Vietnam, though not China and India.⁵ Beyond Oil and Gas Alliance (BOGA) was launched at COP26, backed by 11 countries, with the aim of ending national oil and gas exploration and extraction. Yet, no APAC countries have so far joined.⁶
- There is a new commitment to end deforestation: as 141 world leaders representing over 90 percent of the world's forests, including China, Indonesia, Malaysia and Vietnam, joined the Glasgow Leaders' Declaration on Forests and Land Use to end and reverse forest loss and land degradation by 2030.⁷ Twelve donor countries are committing U.S.\$12 billion of public funds alongside U.S.\$7.2 billion of private investment. Over 30 financial companies are ending investments in activities linked to deforestation.
- The Common-Ground Taxonomy (CGT),⁸ published at COP26 analyses the commonality between the E.U. Taxonomy and China's developing taxonomy⁹ in the classification of "environmentally sustainable" economic activities. Although it is not a designed to be a legal document, it will be referenced by regulators in APAC markets for local taxonomy development, and by investors who are approaching climate-themed investment in China. In Hong Kong, regulators have announced their intention to adopt CGT.¹⁰
- Key discussions and advances in global emission pricing were made:
 - A side event was hosted during COP26 to examine the global context of the E.U.'s proposed Carbon Border Adjustment Mechanism (CBAM), which will impose a levy on embedded carbon in E.U. imports in order to prevent "carbon leakage".¹¹ CBAM will initially cover

the cement, iron and steel, fertilizer, aluminum, and electricity sectors, and is expected to increase the trading costs of some of the largest APAC EM exporters including China, India, and South Korea.

- 200 governments have reached a conclusion on the rules governing global emission reduction trading, including a framework that tries to fix the thorny issue of "double counting" as well as a newly formed supervisory body to oversee the carbon crediting mechanism. The Glasgow rulebook makes it clear that countries where a CO_2 offset credit is generated must remove this reduction from their overall emission budget if another country uses it to reach their nationally determined contribution (NDC).¹²
- Regulators are announcing mandatory climate disclosure regulations,¹³ to promote more transparent and consistent information about a company's impact on climate change. This is supported by increasing efforts to integrate climate change financial reporting standards. For example, the IFRS Foundation announced the establishment of a new board to help develop climaterelated disclosure standards.¹⁴

2. APAC EMERGING MARKETS IN NET ZERO TRANSITION: ESG INVESTOR PAIN POINTS

2.1 APAC EM decarbonization commitments and readiness

The financial sector is now in agreement that examining climate change related financial risk is no longer a question of "why" or "when", but "how". Before and during COP26, a substantial number of financial industry-led pledges and initiatives¹⁵ were formed, covering all types of financial institutions (hereafter 'Fls' or 'firms') and market players including banks, asset managers, asset owners, insurers and service providers. These share one goal: to channel more sustainable finance towards supporting the net zero transition.

⁵ https://nyti.ms/3d9JxZH

⁶ https://bit.ly/3U6cMgD

⁷ https://bit.ly/3QJPUAx

⁸ Published by International Platform on Sustainable Finance, an international forum co-chaired by the E.U. and China with 18 members including Hong Kong, launched in 2019 with the aim of increasing private capital flows to environmentally sustainable investments (https://bit.ly/3BAE1sn).

⁹ IPSF refers to the Green Bond Endorsed Project Catalogue (2021 Edition) as providing the most up-to-date, unified, and clear green definitions at the activity and project level in China. China has yet to develop a taxonomy for purposes other than green bonds (https://bit.ly/3qxfJJx).

¹⁰ Refers to Securities and Future Commission and Hong Kong Monetary Authority. https://bit.ly/3Dmx93h

¹¹ According to the European Commission, risk of carbon leakage arises when companies based in the E.U. could move carbon-intensive production abroad to take advantage of lax standards, or E.U. products could be replaced by more carbon-intensive imports (https://bit.ly/3DtuZyG).

¹² https://bit.ly/3QGPoTU

¹³ https://bit.ly/3DmHo7I

¹⁴ To date, 144 jurisdictions around the world require the use of IFRS Standards for all or most publicly listed companies (https://bit.ly/3U4ILOC).

¹⁵ Including Race to Zero Campaign, Net Zero Asset Manager Initiative, Net Zero Asset Owner Alliance, Net Zero Banking Alliance, Glasgow Financial Alliance for Net Zero (launched in COP26), Net Zero Insurance Alliance, Net Zero Financial Service Providers Alliance and Net Zero Investment Consultants Initiative.

| | PRESENCE OF ESG DISCLOSURE GUIDANCE17 | GHG EMISSION METRIC Covered by The Guidance | PRESENCE OF ANNUAL ESG DISCLOSURE MANDATES FOR ALL LISTED COMPANIES | PERCENTAGE OF LISTED COMPANIES PUBLISHED/ REQUIRED TO PUBLISH ESG REPORT (OUT OF ALL LISTED COMPANIES) |
|-------------------|---------------------------------------------|---------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|
| MAINLAND CHINA | Yes | Carbon emission covered in MEE's latest disclosure rules, but not yet in stock exchanges' guidelines | Now: No Future: Stock exchanges guidelines update in progress | 24% (2021 data) |
| INDIA | Yes | Yes | Now: <mark>No</mark> Future: <mark>No</mark> | 14% (2021 estimate) |
| INDONESIA | Yes | Yes | Now: Yes Future: Yes | 100% |
| MALAYSIA | Yes | Yes | Now: Yes Future: Yes | 100% |

Table 1: Data coverage for companies in the world's two largest emitters remains low

Source: Sustainable Stock Exchange Initiative ESG Disclosure Guidance Database. https://bit.ly/3BBvrtq; https://bit.ly/3Dk4NGQ; https://bit.ly/3Bzs0Ui; https://bit.ly/3RUM74u; https://bit.ly/3d4VzDT; https://bit.ly/3BeBiUj; https://bit.ly/3RQ3q6S; https://bit.ly/3qzo1AF; https://bit.ly/3QEOrf0; https://bit.ly/3LccRLz

Table 2: Current national decarbonization actions fall short of Paris Agreement 1.5°C commitment

| | EMISSION REDUCTION TARGET | | HISTORICAL PERFORMANCE | | PROJECTED PERFORMANCE BASED ON CURRENT POLICY AND ACTIONS | | |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------|---------------------------------|----------------------------------------------------------|---------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------------------------------------------------|
| | BY 2030 FROM | | 2020 LEVEL VERSUS 2005 LEVEL | | 2030 LEVEL VERSUS 2005 LEVEL | | |
| | 2021 updated NDCs (emission intensity in CO ₂ e per unit of GDP, unless specified) | Pledged to go net zero by | Change in absolute emission (CO ₂ e) | Change in GDP (million US\$) | Projected change in absolute emission (CO ₂ e) | Required change to align with 1.5°C ambition | Are current policies and actions sufficient to meet the 1.5°C ambition? |
| CHINA | -65% emission intensity in CO ₂ per unit of GDP | 2060 | +78% (+81% for CO ₂ emission) | +544% | +78% | -17% | No |
| INDIA | Not updated, although a new 45% target was announced | 2070 | +62% | +224% | +118% | -8% | No |
| INDONESIA | 29% unconditional and 41% conditional absolute CO ₂ e reduction relative to 2030 projected BAU level | 2060 | +42% | +270% | +93% | -28% | No |
| MALAYSIA | 45% unconditional emission intensity CO ₂ e per unit of GDP | 2050 | +140% | +235% | +187% | -44% | No |

Source: UNFCCC NDC Registry, GDP data from the World Bank, historical and scenario data (policies and action, modeled domestic pathways) from Climate Action Tracker by Climate Analytics and NewClimate Institute and 1.5°C national pathway explorer by Climate Analytics.

https://bit.ly/2E3fYom; https://bit.ly/2srGZKW; https://bit.ly/3decfZl; https://bit.ly/3REcY5i; https://bit.ly/3U452f3; https://bit.ly/3Ua90TI

| | GLOBAL COAL CONSUMPTION (PERCENTAGE OF | | Dal Power Capaci i Ge of World Total, | COMMITMENT TO PHASE | |
|--------------|----------------------------------------------|-----------|-------------------------------------------------|---------------------|------------------------------------------------------------------------------------------------------------------------------------------|
| | WORLD TOTAL, 2020 DATA) | OPERATING | UNDER- Construction | PLANNED | OUT COAL |
| CHINA | 52% | 55% | 50% | 36% | Peak consumption in 2025 and gradually phase down |
| INDIA | 13% | 13% | 18% | 10% | No phase out, but phase down, 50% on RE by 2030 |
| REST OF ASIA | 12% | 11% | 24% | 29% | Indonesia – phase out by 2040s Vietnam – phase out by 2040s Singapore – phase out by 2050 Korea – phase out by 2050 |

Table 3: China and India have no concrete plan to phase out coal, the largest source of carbon and methane emissions

Source: International Energy Agency, Carbon Brief based on data from Global Energy Monitor. https://bit.ly/3QU5mKR; https://bit.ly/2xlRkbD; https://bbc.in/3RXQvj7

For investors with exposure to APAC EM, the question is: how ready is the APAC EM for the net zero transition; and what are the key challenges or constraints that investors face if they try to finance net zero? A quick scan of the key APAC EM markets leads us to the following two observations, based on findings summarized in Tables 1 to 3:

- Data for fundamental ESG analysis: availability and coverage are improving but remain questionable.
- Commitment versus performance: national climate action plans regarding emission mitigation are ambiguous or not ambitious enough.

2.2 Business problems that FIs need to address

The current ESG landscape gives rise to several challenges for FIs with exposure to APAC EM, regardless of the maturity of their climate and carbon strategy:

- **Problem 1:** how to monitor climate risks in relation to investment and credit?
- **Problem 2:** decarbonizing portfolios what are the priorities and key approaches?
- **Problem 3:** how to overcome the challenge of ESG data quality and sourcing? We explore these challenges in the next section.

3. CLIMATE STRATEGY FROM INITIATION TO IMPLEMENTATION: DEFINING AND QUANTIFYING MATERIAL CLIMATE CHANGE IMPACTS

3.1 Problem 1: How to monitor climate risks in relation to investments and credit?

Defining material climate risks is fundamental, since climate change is a basket of environmental issues that imply both risks and opportunities. Materiality should consider both impact materiality and financial materiality.¹⁶ For instance, when determining whether "energy management and transition" is a material issue to a steelmaker, an investment manager would need to address:

- How significant are the positive and negative impacts on people and the environment, as a result of the steelmakers' energy use in its operation and value chain activities?
- How likely is it that government energy transition policies will affect sector outlook or company performance, beyond what is already recognized in financial reporting?

¹⁶ The concept of "double materiality", GRI Standards and European Financial Reporting Advisory Group (https://bit.ly/3RVAmec; https://bit.ly/3U4FsXm).

Determining the right metrics for each climate risk is the cornerstone of a well-structured materiality assessment. The most widely adopted metric is "financed emissions (intensity)", also referred to as portfolio emission or Scope 3 emission from investments. This metric is quickly becoming a prerequisite for any FI that intends to set and claim a science-based carbon reduction target¹⁷ or net zero target.¹⁸

The metric is conceptually simple. It is calculated by first allocating a portfolio company's emission (hereafter "company emission") to an FI's financed emission by applying an attribution factor or weight. The sum of all allocated company emissions is the "financed emission" of the FI in tons of CO_2e , while this figure normalized by the amount of the investment or loan gives the "financed emission intensity". Various organizations have established calculation formulae for different asset classes or needs.¹⁹

Quantifying financed emissions by asset class, by sector, and by portfolio company can generate many insights for the investment manager or credit manager, such as:

- · Which sectors are the most carbon-intensive?
- Does my firm have a concentrated portfolio in these sectors?
- Which portfolio companies are best-in-class and which are the largest emitters?
- How does my firm's portfolio emission and sector emission (intensity) compare with internal, peer, or sector benchmarks?

The answers can help FIs understand the baseline "greenness" of their portfolio, highlighting the priority sectors, companies, or stranded assets exposed to transition risks that should be the focus of attention.

Financed emission is not the only way to measure climate impact. Biodiversity loss, water stress, and vulnerability to physical climate risk, for example, offer other ways to assess the impact of investments.

Firms can, therefore, now begin to map their climate risks based on an inventory of climate change issues with their respective definitions and risk/opportunity metrics (ideally industry-specific).

Rating agencies, third-party data providers, and standard setters also have their own ESG materiality models and mapping tools,²⁰ which can provide good reference points. However, these may not capture the FI's ESG focus, such as the U.N. Sustainable Development Goals (U.N. SDGs) that it is prioritizing, financing themes, geographical focus, company-specific nuances, or the investment/credit managers' knowledge of the sector's business model.

Integrating these internal insights will help the FI to establish a firm-wide understanding of its material risks, which can then offer a foundation for different business lines to further develop their climate or ESG analytics for various purposes.

3.2 Problem 2: Decarbonizing portfolios – what are the priorities and best approaches?

Setting a clear strategic direction is core to the implementation of any sustainability program, including the management of material climate impact. It requires a systematic, pragmatic change management approach that evaluates the firm's entire value chain:

- Why is climate risk identification and management necessary?
- What are the businesses, processes, products, customers, stakeholders, and data involved?
- What are the changes needed to integrate climate risk in different businesses within the FI?
- What are the firm's ultimate climate objectives, and what are the targets and key performance indicators (KPIs) that are required to measure success?

There are four golden rules to remember when building out the sustainability program:

First, align the whole business with the purpose and the materiality framework and risk metrics, and how they are used, in order to fully integrate climate risk into the firm's businesses and products. This is especially important for banks that offer a wide range of financial services.

Consider the example of financed emission. It requires a firm-wide engagement process to communicate how climate-related transition risk is related to the other risk

¹⁷ Refers to a target aligned with Criteria and Recommendations for Financial Institutions by Science-based Target Initiative (SBTI) (https://bit.ly/3DjQjqs).

¹⁸ SBTI is planning to launch a final Financial Net Zero Standard in 2023, after a public consultation on the draft standard (https://bit.ly/3dabJf3).

¹⁹ Taskforce on Climate-Related Financial Disclosure (TCFD), Partnership for Carbon Accounting Financials (PCAF), and Net Zero Asset Owner Alliance (NZAO) (https://bit.ly/3U3PxUp; https://bit.ly/3LbGEnR; https://bit.ly/3RG1a2p).

²⁰ Such as MSCI, S&P Global, SASB and Bloomberg.

Table 4: The concept of transitioning to net zero emissions

| MITIGATION TACTICS | | | | | |
|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Within the value chain of the company | Outside the value chain of the company | | | | |
| Abatement | Beyond Value Chain Mitigation (BVCM) | | | | |
| Measures that a company takes to prevent, reduce, or eliminate sources of GHG emissions within its value chain | Measures that a company takes to prevent, reduce, avoid or remove sources of GHG emissions outside its value chain | | | | |
| Neutralization | | | | | |
| Measures that a company takes, both within and outside of its value chain, to remove carbon dioxide from the atmosphere | | | | | |

and permanently store it in order to counterbalance the impact of GHG emissions within the value chain of the company that remains unabated

Source: HKEX Advancing Corporate Climate Action Practical Net Zero Guide for Business, based on SBTI Corporate Net Zero Standard Version 1.0.

types (e.g., regulatory risk, credit risk) that various business lines already manage as risk owners; how financed emission informs climate-related transition risk; and why it should be monitored on an ongoing basis in the firm's formalized risk management process.

Such an engagement process will help users both understand and give feedback on the framework, improving its usability and the underlying calculations to ensure these reflect the FI's latest business needs and goals.

Second, set an emissions reduction target that follows a science-based decarbonization pathway to ensure that risk management actions consider forward-looking climate scenarios and are ambitious enough.

What is the firm's fair share of global decarbonization responsibilities, given its carbon budget? Where are the biggest opportunities to decarbonize? Regardless of whether a firm decides to announce the target publicly or keep it as an internal KPI, the target-setting process, if performed using a science-based approach, is itself a discovery process (e.g., through the application of data-driven scoping, baselining, and benchmarking).

Before looking into the firm-wide financed emission reduction target, it makes sense to consider setting subtargets for selected asset classes or portfolios that are likely to have high impact materiality, financial materiality, and data readiness. These pilot exercises in collecting the data required to quantify financed emission will help the firm to map its current data model, ownership, requirements, readiness, and gaps. Third, evaluate the various ways of incorporating climate change action into existing investment and lending strategies. Prevailing ESG financing approaches currently adopted by Fls include, in descending order of popularity:²¹

- **ESG integration:** the inclusion of ESG factors into financial analysis
- Negative/exclusionary screening: applying ESG criteria to exclude certain sectors or companies
- **Corporate engagement:** driving the ESG agenda through engaging with boards, proxy voting, and shareholder proposals
- Norm-based screening: screening of investments against minimum standards of business or issuer practice based on international norms
- Sustainability themed screening: investing in themes or assets that contribute to sustainable solutions
- Positive/best-in-class screening: investing in ESG outperformers to achieve an ESG rating above a threshold
- Impact investment: investing to create a positive impact on a community.

None of the above practices are particularly new to FIs, especially in the case of negative screening. Maintaining a sector/entity exclusion list is a familiar part of regulatory compliance and client due diligence. The novelty is that, until relatively recently, climate-related risk factors have tended not to be identified as the criteria.

²¹ Research by Global Sustainable Investment Alliance (GSIA) (https://bit.ly/3DIEOyD).



Figure 1: Aligning the goals of measuring financed emission

Source: PCAF, Capco

However, using negative screening to simply "avoid" financed emissions will not necessarily reduce emissions, if there are plenty of alternative financing channels – the emissions from the excluded company can end up becoming some other FI's financed emissions. This is especially important in some APAC EM, which will continue for some time to be fossil fuel dependent and to lie at the center of the world's industrial processes.

Hence it is important for FIs to develop a firm-wide strategic direction that is likely to be a hybrid of the above approaches, powered by a single consistent objective across different business lines: to mobilize money from "brown" to "green" activities.

Fourth, climate action plans need to be prioritized using business-specific KPIs to measure success, and to have proper governance. Various industry-led initiatives offer guidance that can be used to identify priorities when integrated with FI's materiality framework. Banks tend to prioritize the coal mining, electricity generation, and other sectors that make up a significant majority of bank portfolio emissions.²² For asset owners such as insurers and pensions,²³

oil and gas, utilities, steel, and transport sectors tend to be the initial focus. The KPIs to track include metrics such as sector carbon intensity, portfolio/sub-portfolio carbon emissions (absolute and intensity), climate-positive investment, and number of engaged companies. Proper governance oversight and capability building is essential to ensure a net zero pledge is not just a one-off statement but sustained by a long-term commitment and enough resources. Lots of firms already have ESG or sustainability committees led by top management, however, effective management information and risk reporting, and communication and training on climate change, are critical to success.

3.3 Problem 3: How to overcome the challenges of ESG data sourcing and quality?

For financial institutions, the challenge of accessing, assessing and managing ESG data lies at the heart of the sustainability project. Without good quality data – or at least, data of a known quality – firms will not be able to conduct the analyses described in this paper nor validate any ESG-related claims about companies or portfolios to investors or regulators. That could lead to accusations of greenwashing and to reputational and compliance risk.

22 https://bit.ly/3BDd4Eo

²³ https://bit.ly/3xnN6Cr

In the near future, firms may need to plan for very high-volume data processing that draws upon machine learning and artificial intelligence. For the moment, the ESG data landscape, while improving, remains complex, patchy in quality, and in need of more systematic approaches – especially in the context of APAC EM.

In another study,²⁴ we shared our step-by-step recommendations for FIs to start establishing an ESG data hierarchy that encompasses both financial and non-financial activities to quantify ESG-related impacts and to guide data requirements gathering, sourcing, and methodologies:

- Level 1: the "internal taxonomy", "thematic grouping", or "inventory" of E, S, and G issues that are assessed and/ or reported on internally or externally, for example climate change transitions.
- **Level 2:** metric or sub-metric to measure an ESG issue, which can be entity, portfolio, or product level information; for example, portfolio carbon emission intensity
- Level 3: Key Data Elements (KDEs), or granular data, which are the building blocks of a Level 2 metric.

Here we would like to deep-dive into two ESG data issues: data quality and data management efficiency in the APAC EM context, focusing on Level 3 KDE of the hierarchy. Corporate ESG disclosures in APAC markets – an important source of the Level 3 KDE – still have much room for improvement. Not even all listed issuers report company emissions, not to mention thousands of small-and-mediumsized and private enterprises that are not bound by disclosure rules. The data that is disclosed varies in quality, even in the case of listed companies. Meanwhile, borrowers are often small- and medium-sized companies that do not have the budget or capacity to supply the data that financial institutions might like to obtain.

There are, however, lots of third-party data providers offering China and APAC EM emission datasets, which likely include some estimates or calculations using alternative data.

One trend to note is that regulators are beginning to ask for more granular data as proof of an investment manager's sustainability claims for a product or investment strategy. For example, in Hong Kong, under the Securities and Futures Commission's latest proposed amendments to the Fund Manager Code of Conduct, "large fund managers" would be required to measure the portfolio carbon footprints associated with their funds' underlying investments.²⁵

| DATA QUALITY AND REQUIRED COST/ EFFORTS OF SOURCING VERSUS EASE OF SOURCING AND CERTAINTY | | | | | | | | |
|-------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------|------------------------------------------------|----------------------------------------|--------------------------------------------------------------------------------------|--|--|
| LEVEL 1 ESG ISSUE | Climate change | | | | | | | |
| LEVEL 2 Metric | E.g., financed emission (for listed equity and corporate bonds) | | | | | | | |
| PURPOSE OF MEASURING | Regulatory requirement? / Voluntary disclosure? / Management Information reporting? / External or internal ESG index and rating? / Screening, study or research? / Company engagement on carbon reduction? | | | | | | | |
| | Company reported emission | | Company physical a based calculation | Company physical activity based calculation | | Company economic activity based calculation | | |
| LEVEL 3 KDE | Verified | Unverified | Energy consumption data, emission factor | Production data, emission factor | Company revenue, emission factor | Sectorial emission factor (per unit of asset or revenue) and asset turnover | | |
| | Outstanding amoun enterprise value in | nt in the company, cluding cash (EVIC) | Outstanding amour | it in the company | | | | |
| DATA QUALITY SCORE | 1 | | 2 | 3 | 4 | 5 | | |

Table 5: How data quality scoring works

Source: Capco, PCAF Global GHG Accounting and Reporting Standard for the Financial Industry.

24 https://bit.ly/3qxC5KX

25 https://bit.ly/3U6gOWj

Increasingly, FIs not only need to understand how data providers derive a figure, but also distinguish and track the data quality of each dataset by making records of, for example, data quality scores and evaluating the need to improve data quality over time (and the cost/benefit of this). When a data reporting requirement is upgraded from "voluntary" to "regulatory", this could trigger a more in-depth data sourcing and due diligence process, or even the need to engage with the counterparties directly for data collection or checking.

Finally, it's important to streamline the process of integrating external data into the FI's internal data ecosystem. But this has a number of challenges:

- **Infrastructure and tools:** even after selecting the appropriate data vendors, there will be times when data need to be taken from various sources with different formats. It is, therefore, important for the FI to look at its infrastructure and consider it from security and compliance perspective. For example, if integration is executed at API level, is there an external gateway available or an integration point between the external gateway and the internal data stream?
- Data extraction: while data taken from data vendors can, in most cases, be used immediately after data ingestion, there will be times when the data required is inside various documents (such as an annual report). The FI may eventually need a tool or platform that can extract information automatically from such sources, with minimal human intervention. This can be challenging because the technology behind such tools is usually deep machine learning and requires a very different infrastructure to that of a normal data ecosystem.

• Data aggregation and de-duplication: data obtained from different channels will likely offer very different levels of detail. The data model will need to be flexible enough to cope with this while achieving the desired level of calculation and reporting. On the other hand, taking data in from different sources can also result in duplications so the firm will need to make sure tools are in place to prevent or remedy this problem.

4. CONCLUSION

The accelerating climate threat raises the urgency of climate transition commitments, including the important role global financial markets play in achieving net zero. Lack of strong climate policy setting, enabling tools like taxonomy and disclosure, and high-quality data, has meant that APAC EM are falling behind on their net zero goals. Fls in APAC EM need to prepare themselves to assess and monitor the impact of climate change and to decarbonize their carbon-intensive portfolios. Fls could identify the data gaps through the measurement and assessment process, understanding external data better, and integrating them into the internal ESG data system to track the climate performance.

 $\ensuremath{\mathbb{C}}$ 2022 The Capital Markets Company (UK) Limited. All rights reserved.

This document was produced for information purposes only and is for the exclusive use of the recipient.

This publication has been prepared for general guidance purposes, and is indicative and subject to change. It does not constitute professional advice. You should not act upon the information contained in this publication without obtaining specific professional advice. No representation or warranty (whether express or implied) is given as to the accuracy or completeness of the information contained in this publication and The Capital Markets Company BVBA and its affiliated companies globally (collectively "Capco") does not, to the extent permissible by law, assume any liability or duty of care for any consequences of the acts or omissions of those relying on information contained in this publication, or for any decision taken based upon it.

ABOUT CAPCO

Capco, a Wipro company, is a global technology and management consultancy specializing in driving digital transformation in the financial services industry. With a growing client portfolio comprising of over 100 global organizations, Capco operates at the intersection of business and technology by combining innovative thinking with unrivalled industry knowledge to deliver end-to-end data-driven solutions and fast-track digital initiatives for banking and payments, capital markets, wealth and asset management, insurance, and the energy sector. Capco's cutting-edge ingenuity is brought to life through its Innovation Labs and award-winning Be Yourself At Work culture and diverse talent.

To learn more, visit www.capco.com or follow us on Twitter, Facebook, YouTube, LinkedIn Instagram, and Xing.

WORLDWIDE OFFICES

APAC

Bangalore Bangkok Gurgaon Hong Kong Kuala Lumpur Mumbai Pune Singapore EUROPE Berlin Bratislava Brussels Dusseldorf Edinburgh Frankfurt Geneva London Munich Paris Vienna Warsaw Zurich

NORTH AMERICA

Charlotte Chicago Dallas Hartford Houston New York Orlando Toronto Tysons Corner Washington, DC

SOUTH AMERICA São Paulo



CAPCO a wipro company

ABOUT KING'S BUSINESS SCHOOL

King's Business School, the ninth and newest faculty at King's College London, opened in 2017. It is accredited by AACSB and EQUIS and was rated one of the top 10 business schools for research in the U.K. based on the Research Excellence Framework 2021. It is rated fifth in the U.K. for Business Studies by the Times and Sunday Times Good University Guide. Based in the heart of London, the School is part of an internationally renowned research-intensive university with a track-record of pioneering thinking and the limitless energies of the city's businesses, policy-makers, entrepreneurs and change-makers to draw on. The School's commitment to drive positive change is at the heart of its research and education.



